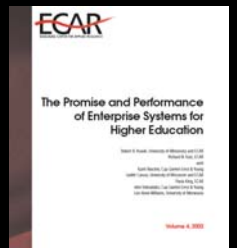
A Strategy of Interdependence

Proven Outcomes

At the end of the twentieth century and into the twenty-first, higher education has invested, by a conservative estimate, $5 billion in administrative and enterprise resource planning (ERP) systems. ERP—three letters that respresent the tremendous time, energy, and money consumed by hundreds of institutions over the past decade.



"The Promise and Performance for Enterprise Systems for H.E."
Kvavik & Katz, ECAR, 2002

$10's of Millions?

"But that is just how much these systems cost."

Provost, Big University

Is There Another Way?

Kuali Announced 2004

THE CHRONICLE OF HIGHER EDUCATION

August 30, 2004

2 Universities Team Up to Create Free, Open-Source Financial Software for Campuses

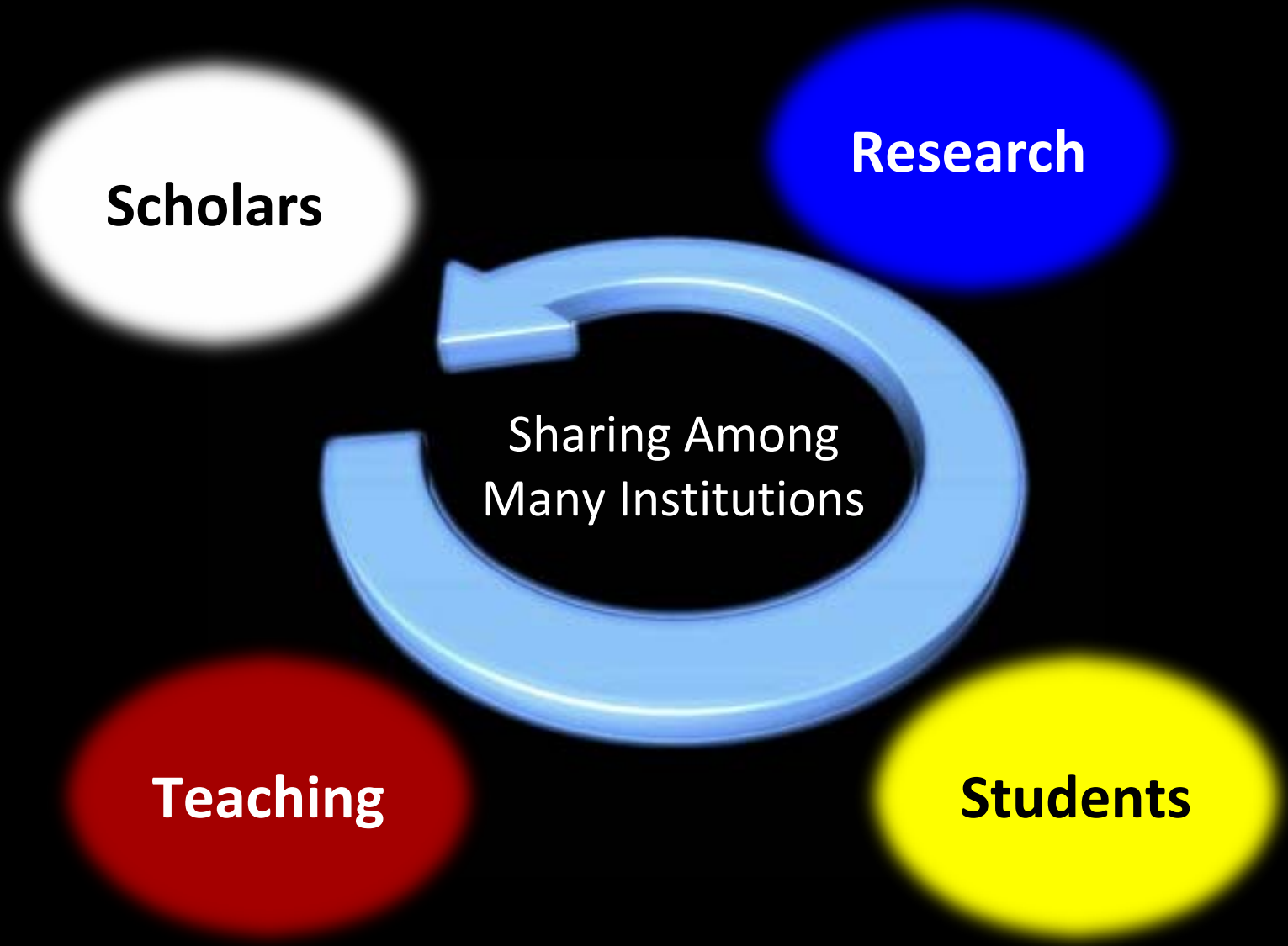
By JEFFREY R. YOUNG

Frustrated with the high cost of commercial financial-management software, Indiana University and the University of Hawaii are leading an effort to build a free, open-source alternative. The project's leaders say the effort could save colleges millions of dollars.

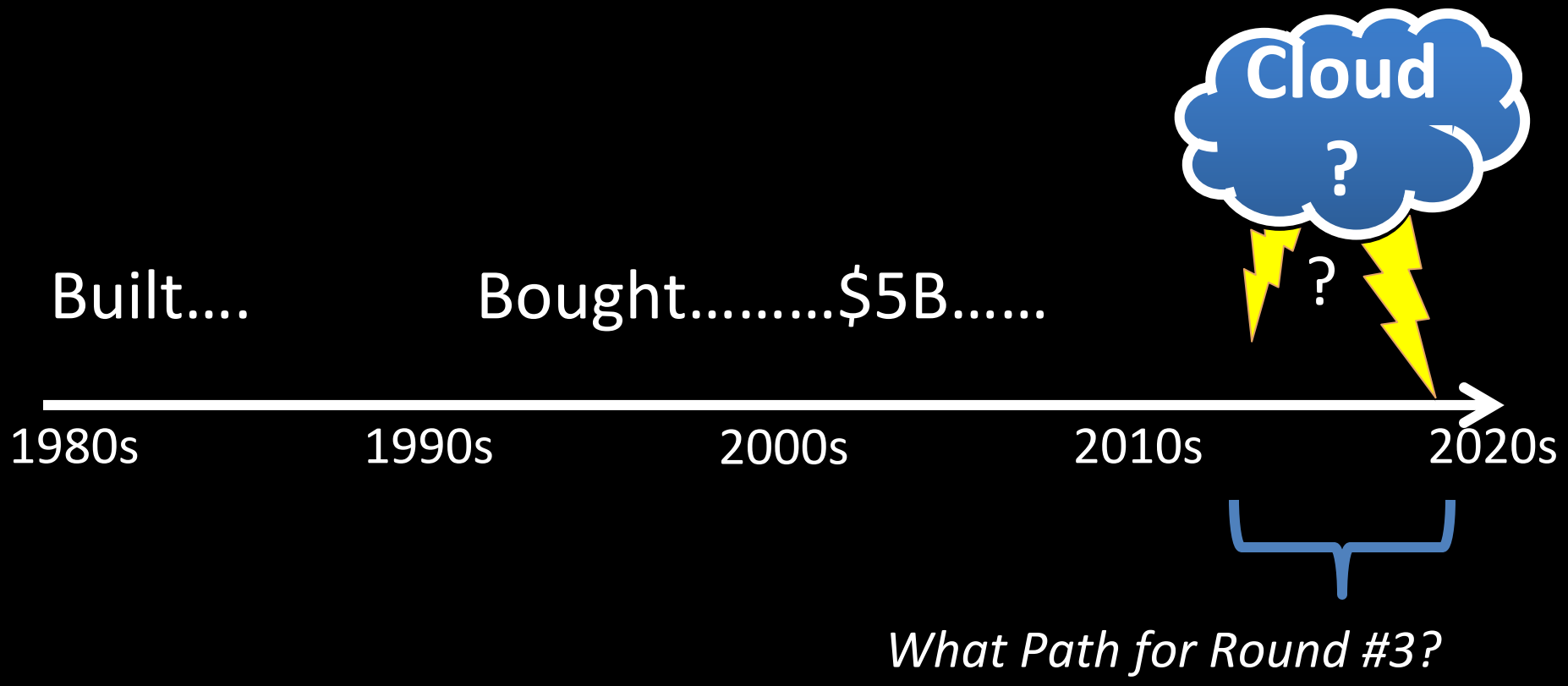
Today

77 Members, 8 Projects, 12 Commercial Affiliates,
US$19M Annual Spend, $28M in Net Assets

Re-Asserting Academic Values



The US$ 5 *Billion* Journey

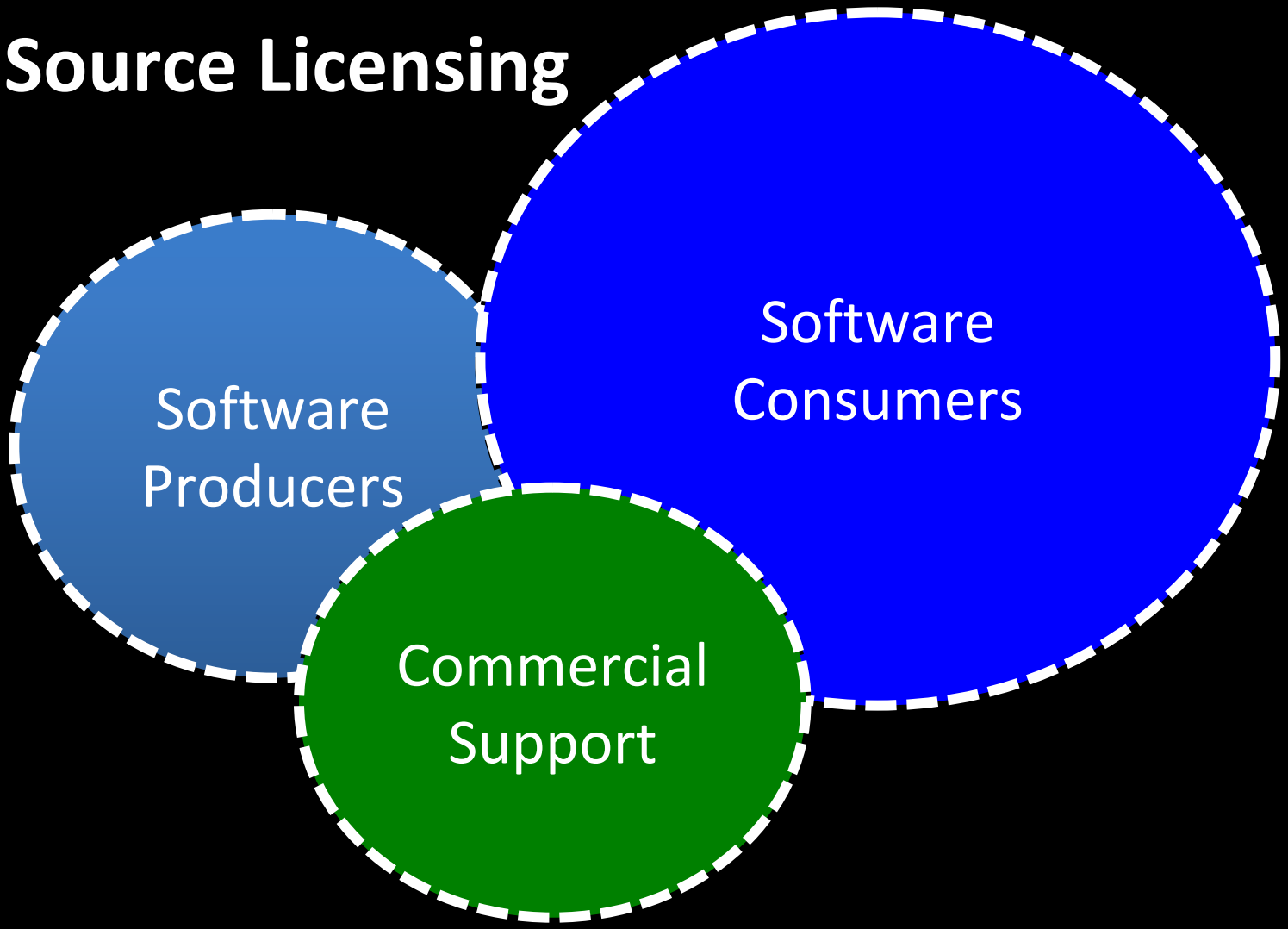


Rights and Provisioning

Kuali 101

Kuali Community Ecosystem

Open Source Licensing

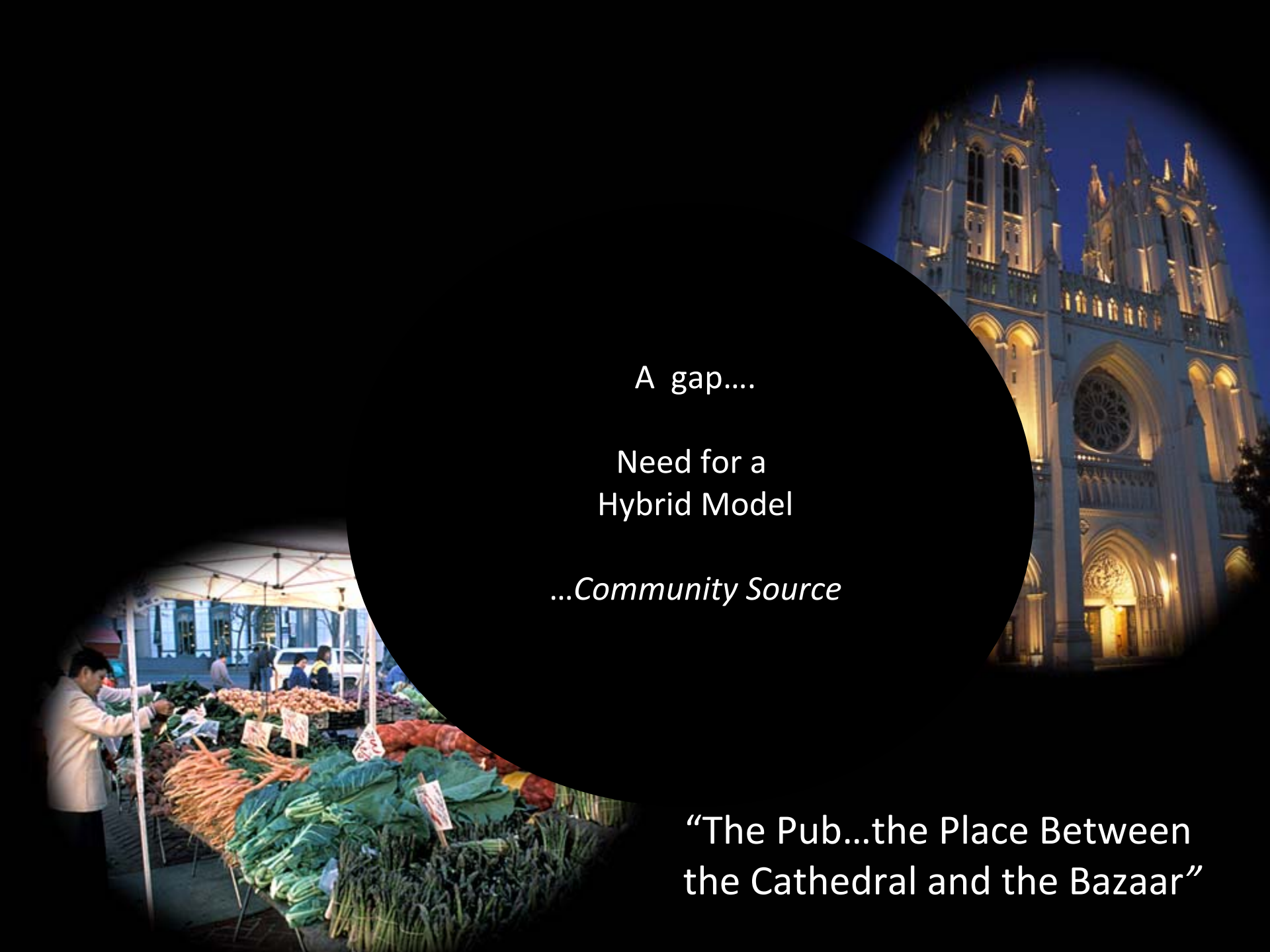


Two Models of Software Production

The Bazaar

The Cathedral

Eric Raymond



A gap….

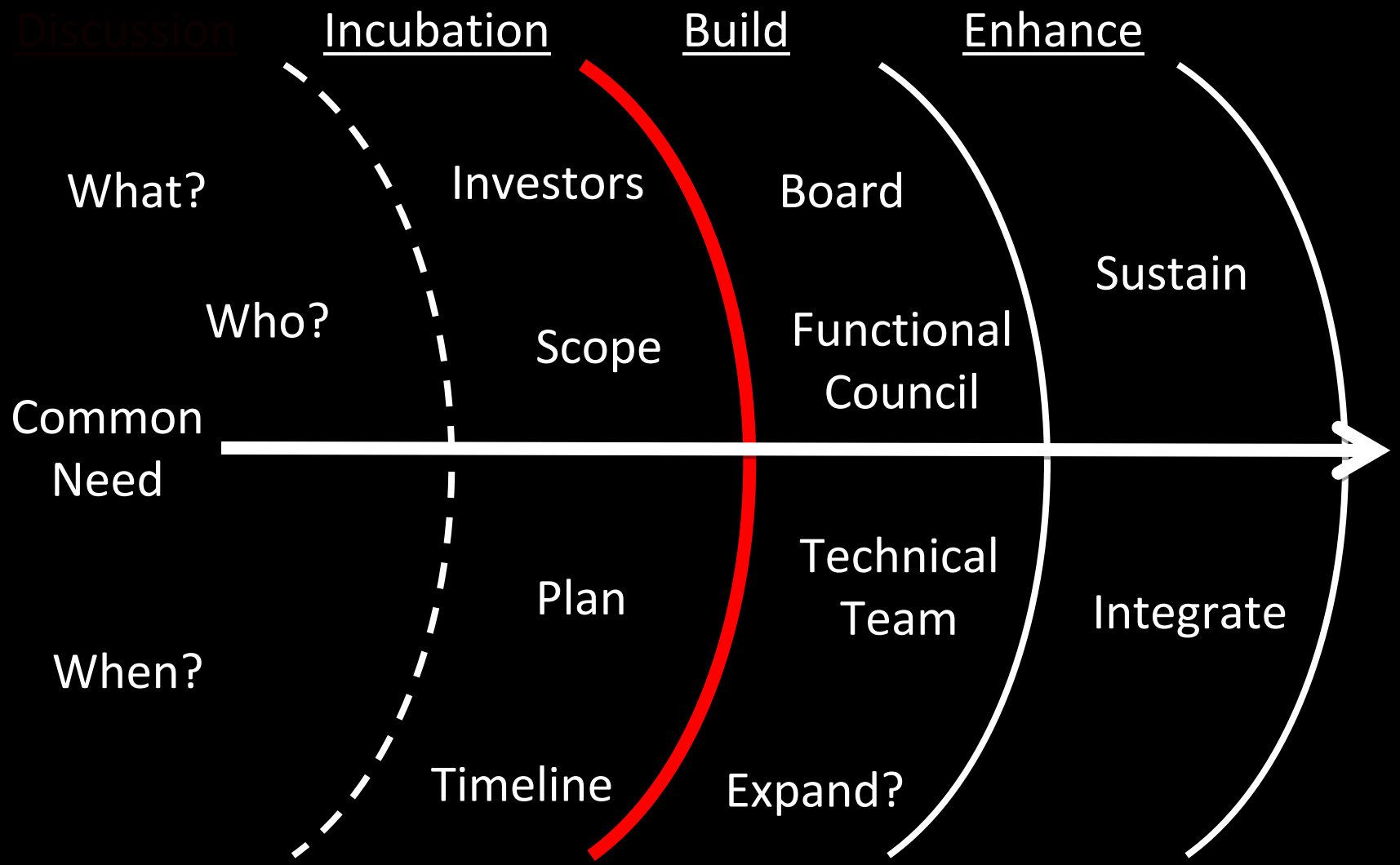
Need for a
Hybrid Model

…*Community Source*

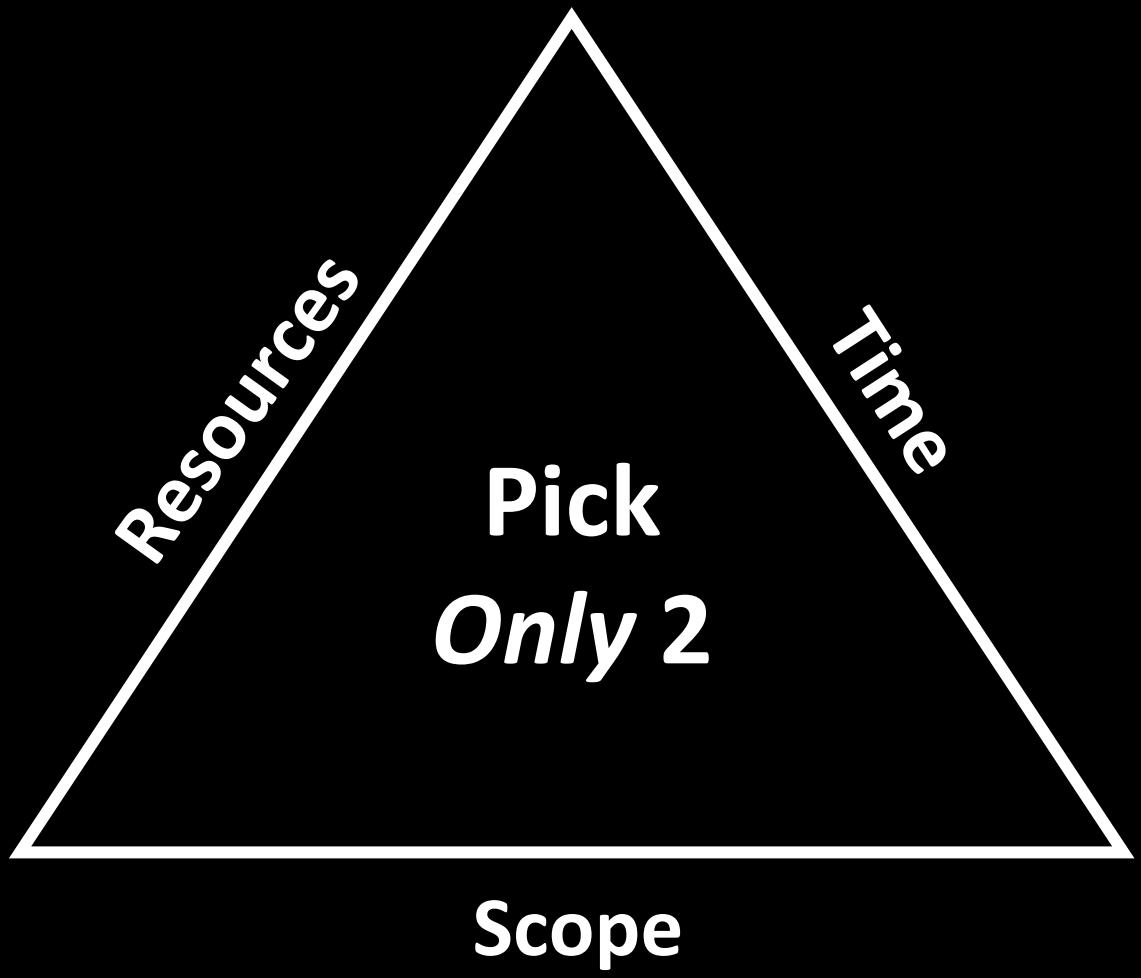
“The Pub…the Place Between the Cathedral and the Bazaar”

How Does a Kuali Project Start?

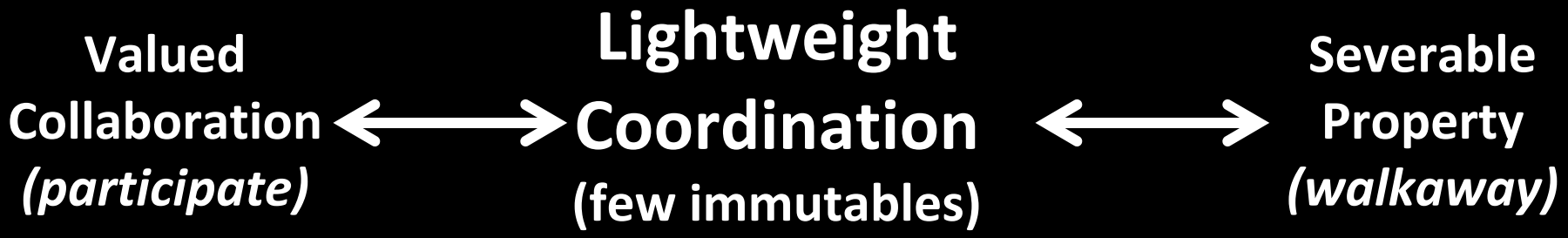
Typical Project Stages



Reality Triangle



Kuali Secret Sauce?... *Values*



Why be a Member?

Institutional Membership

Role of Commercial Affiliates?

Commercial Membership

Kuali Commercial Affiliates (KCAs) provide:

- **Services**
  - Planning
  - Implementation
  - Cloud Delivery
- **Support**

Our Next Decade

Evolving

Scrappy Start Up

2004

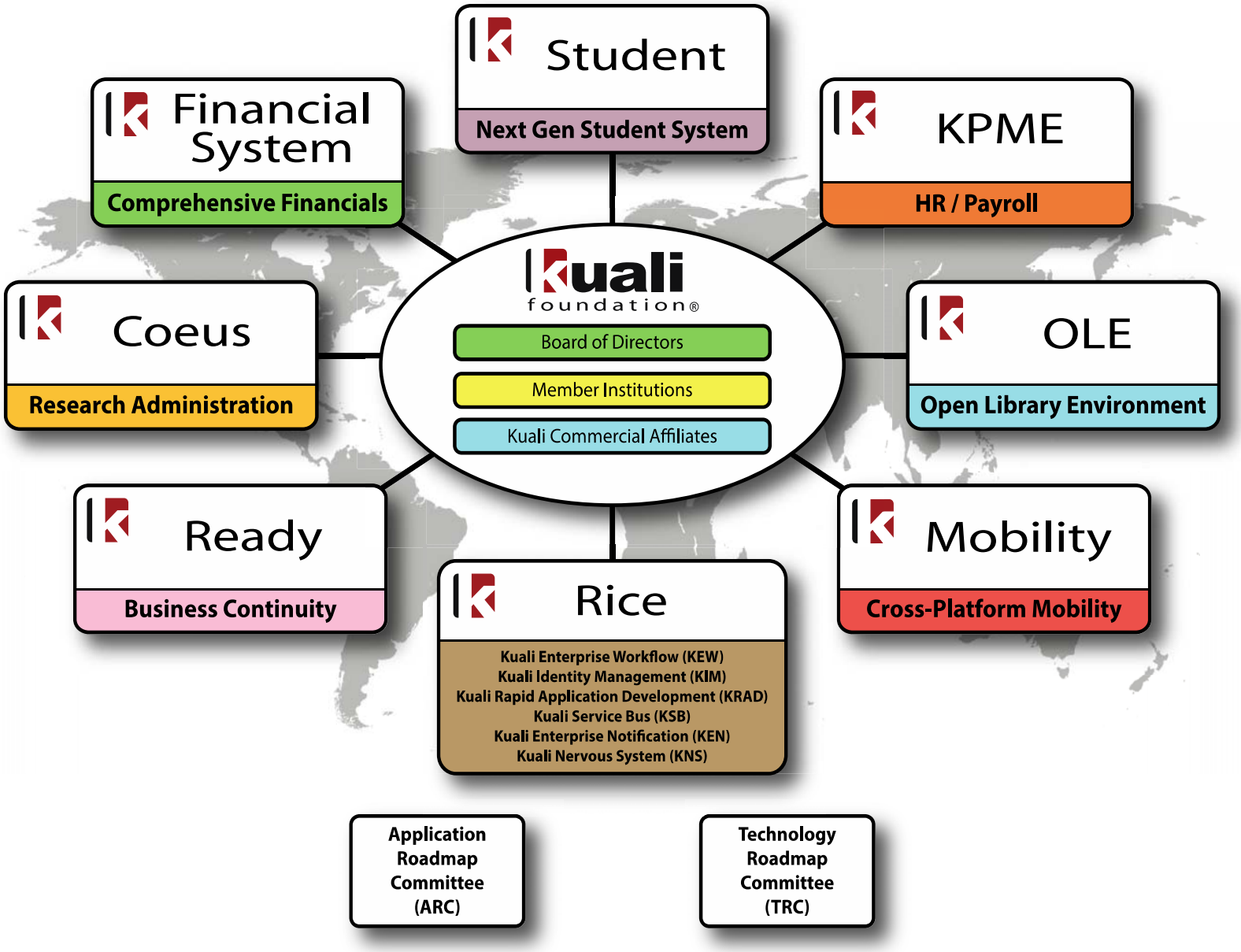
Mature Suite of Offerings

2024-

- *Values and Culture*
- *How We Do Things*
- Lessons
- Technology Change
- Porfolio-ness of a Suite
- Off Premises (Cloud)
- *Campus Achievements*

Kuali *"Choice"* Ads

Portfolio-ness



Kuali “NOW”

Illustrating the VALUE of Kuali Modules Now with Legacy Systems

Indiana University uses the Kuali approach and many partners to truly Keep OUR Money in OUR Mission